

CIBPA UPDATE

CANADIAN ITALIAN BUSINESS AND PROFESSIONAL ASSOCIATION

August 1995

Canadians of Italian Heritage Building Business and Professional Networks

A biannual publication of the Canadian Italian Business and Professional Association of Thunder Bay
c/o 665 Hewitson Street, Thunder Bay, Ontario P7B 5V5

FALL 1995 DINNER MEETING

FALL DINNER MEETING

Speaker

Mikulas Huttner
Wine Consultant - LCBO

THURSDAY, OCTOBER 5, 1995

Symposium 6:00 pm

Dinner 7:00 pm

AIRLANE HOTEL

698 Arthur St. West

Tiberio Room

Members: Free Guests: \$25

Cash Bar

Members Please Confirm

Attendance

with

Frank Mirabelli at 768-0202

Silvio Di Gregorio at 623-1855

Need Tickets? Call

Rose Bava at 344-1424

Silvio Di Gregorio at 623-1855

on the market. Grapes from different regions and what to look for in a good grape will also be discussed. We invite all our wine making members to bring their wine to share and sample with their fellow members.

Also, we will compare the different wine making practices our members use. Any members wishing to speak at the dinner should call a CIBPA board of director to confirm.

We look forward to a great dinner, excellent wine and fantastic friendships. Oh Yeah, remember "*We will serve no wine before it's time*".

Tickets for members have been included in this mail out. Members are reminded to confirm their attendance with Frank or Silvio. If you are unable to attend, give your ticket to someone else and confirm their attendance. If you need tickets for guests, call Rose or Silvio.

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In keeping with the season, the theme for the Fall Dinner Meeting is **Wine Tasting**. Your CIBPA has obtained the services of a special guest, Mikulas Huttner, a wine consultant with the LCBO.

Mikulas will discuss Italian wines and what differentiates it from other wines available

PRESIDENT'S MESSAGE

I would like to take this opportunity to congratulate past CIBPA presidents Daniel Bellin and Silvio Di Gregorio for their dedication and commitment which led to the success the local CIBPA chapter is enjoying. Under their guidance the association has steadily grown in membership, social events and networking.

It is my vision to continue in a pro-active manner and maintain the dynamic standards set by Daniel and Silvio. Several of my personal goals during my term as President include; expanding the membership network by 10% annually, implementation of a plan to keep all CIBPA records on computer (i.e., membership data base, financial records, newsletter), and the initiation of an award presented annually to a member who demonstrates devotion and a pro-active spirit in personal and professional development while maintaining high visibility in our community as well as fostering his/her Italian heritage and culture.

At this time I would also like to extend a very warm welcome to all new members and look forward to the challenges which the 1995 & 1996 year will bring. I would also like to remind our members that should anyone wish to serve on any committee or lend a helping hand with one of our events, please don't hesitate to let any of our board members know. Finally, I would like to thank all the volunteers who helped with our booth at the Festa Italiana. We enjoyed tremendous success mainly because of your enthusiastic participation.

Good luck on your personal endeavours.

Let's have a great year.



Mimmo Gallo
President

MESSAGGIO DAL PRESIDENTE

Vorrei estendere congratulazioni a Daniel Bellin e Silvio Di Gregorio per la loro dedizione e consegnarsi al successo della CIBPA di Thunder Bay. Il loro lavoro si dimostra al numero ^{dei} membri e ^{ai} programmi che l'associazione ci offre.

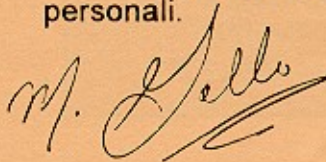
La mia intenzione ^{è di} per continuare e mantenere le stesse dinamiche che sono state le missioni di Daniel e Silvio.

Qualche delle mie mire durante il mio termine come presidente della CIBPA ^{sono} includino; sviluppare il numero di soci il 10% annuale, implementare un piano per conservare e mantenere i documenti ufficiali nel computer e iniziare un premio annuale per un membro della CIBPA che dimostra un spirito di divozione, sviluppo personale e professionale, e nutrire la cultura Italiana nella nostra comunita' ^{qualsiasi}.

Vorrei estendere un caloroso benvenuto a tutti i membri recenti, e un abbraccio a tutti i volontari che anno assistito all'Festa Italiana. E stato per la vostra devozione che abbiamo avuto tanto successo. Se siete orgogliosi a partecipare, oppure congiungervi a un comitato della CIBPA, fatelo sapere a qualsiasi membro del consiglio d'amministrazione.

Spero che il 1995 & 1996 vi porta degli impegni favorabili.

Vi auguro buona fortuna ai vostri affari personali.



Mimmo Gallo
Presidente

NATIONAL FEDERATION OF CANADIAN ITALIAN BUSINESS & PROFESSIONAL ASSOCIATIONS, INC.

The National Italian Canadian Business Organization elected new officers recently. They are Dr. Pasquale Duronio, dentist (Windsor) as President; Emilia Valentini, restaurateur (Toronto) as Executive Vice President; Nicola Franceschini, banker (Montreal) as Vice President of Finance; Adele Marchese, banker (Hamilton-Halton) as Vice President of Administration; and M. Bianca Fusco-Zanatta, business consultant (Vancouver) as Vice President of Communications.

1995 CIBPA CONVENTION UPDATE Building The Network for 2000

Preparations for the 1995 CIBPA Convention are in full swing. The Convention runs **October 20, 21 and 22**. The program includes a visit to Windsor's VIA ITALIA for dinner. Saturday is reserved for meetings and workshops with the emphasis on building stronger local chapters. Saturday evening the CIBPA Gala Dinner will take place at the Caboto Club of Windsor. Sunday join us for brunch atop Detroit's Renaissance Centre. The convention is headquartered at the beautiful (Compri) HOTEL. Contact Dr. Domenico Aversa at (519) 258-0466 for more information.

Formed in 1983 with only two chapters, (Montreal and Toronto), the Federation has now grown to 10 chapters, with the Hamilton-Halton Chapter being the most recent addition. The other chapters are Kelowna, Mississauga, Ottawa, Sudbury, Thunder Bay, Vancouver and Windsor. Combined membership of the 10 Chapters is close to 1,500 business and professional people of Italian heritage, including a small portion of Associate members who are not of Italian heritage.

The Federation serves as a business and professional networking vehicle for its constituent members, as well as a voice for the Italian Canadian business and professional community across Canada. Areas of interest to the Federation span business, professional, civic and cultural issues of common concern to all members. This interest is expressed through published position

papers prepared through member surveys and workshops. Three of its more high profile papers focused on providing solution to the **Canadian National Unity challenge**, **recommendations on how to improve Canada's national economy**; and **problems and solutions for improving Ontario's Education System**.

For more information on the National Federation, Please call (416) 782-5501

MEMBERS IN THE NEWS

- Congratulations to Raymond Colosimo of Colosimo's Music Store & Studio Inc. for celebrating 50 years in the music business in Thunder Bay.
- Congratulations to Silvio Di Gregorio of Bruno's Contracting for his investment in purchasing a share of the Valhalla Inn of Thunder Bay.
- Check out the August 16 edition of the Chronicle-Journal. The CIBPA had a 150 word feature in the Club Section

MEMBERSHIP RENEWAL

Dues for May 16, 1995 to May 15, 1996 were due on May 16, 1995.

Second Invoices were mailed in mid August for members whose membership has not yet been paid.

If you have received an invoice please make out a cheque payable to the CIBPA for the amount you owe. Mail the cheque to:

*Frank Mirabelli, Membership Chairperson.
1261 Regina Avenue
Thunder Bay, Ontario, P7B 5C4*

How Do I Become a New Member?

1. Fill out a Membership form (any Board member can give you one)
2. Make out a cheque payable to the CIBPA for the correct amount (either \$100 or \$62.50)
3. Mail the cheque to:

*Frank Mirabelli, Membership Chairperson.
1261 Regina Avenue
Thunder Bay, Ontario, P7B 5C4*

Membership Privileges

2 Dinners (Fall and Spring), free of charge
National Membership Directory Binder
Annual National Membership Directory Insert
Newsletters from National Federation of CIBPA
Newsletters from CIBPA of Thunder Bay
Invitations to events/activities

Fees

New Member Fee	100.00
Member Renewal	75.00
New Student Member Fee	62.50
Student Member Renewal	37.50

Volunteers Needed

to

Solicit Prizes

Maintain the Membership Database
(Microsoft OfficePro)

Write/Format the Newsletter

Work on Membership Committee

Work on Events Committees

Work in food booth for 1996 Festa Italiana

YOUR CIBPA ACTIVITIES

- Annual Golf Tournament (July/August)
- Festa Italiana Food Booth (August)
- Fall Dinner Meeting featuring a Guest Speaker (October 5, 1995)
- Christmas Bocce Tournament (November/December)
- Annual Curling Bonspiel (January/ February)
- Spring Dinner Meeting featuring a Guest Speaker (and Annual Meeting)
- Ongoing support of the Chair of Italian Studies Fund - Lakehead University



1995-7 BOARD

The 1995-97 CIBPA Board of Directors' term of office ends on May 15, 1997.

- President** **Mimmo Gallo, Diploma in Education**
346-8543 Mimmo teaches cosmetology, Multi Media Communications and Special Education at St. Patrick High School to students in Grades 9 through 12.
- Vice-President** **Tony Potestio, HBComm, LLB**
344-6651 Tony has practised law in Thunder Bay over the past 10 years and is presently a partner in the firm Christie & Potestio.
- Secretary** **Frank Mirabelli, BBA, MBA Candidate, ICSA Candidate**
768-0202 Frank is in his final year of the Queen's National Executive Masters of Business Administration Program. He also works in his family's business, Mirabelli Group of Companies
- Treasurer** **Peter Niccoli, B Admin**
767-9163 Peter, formerly with Rankin Equipment, is now President and owner of Nicco Inc.
- Past President** **Silvio Di Gregorio, HBA, LLB**
623-1855 Silvio is the Secretary-Treasurer of Bruno's Contracting, a general contracting firm. He also owns numerous other related enterprises in the City.
- Director** **Rose Bava**
344-1424 Rose, owner of Hard Copy, is a certified court reporter that records and transcribes proceedings of any kind where a permanent record is required (court proceedings, meetings, statements).
- Director** **Ray Colosimo**
344-4021 Ray is the owner of Colosimo's Music Store, a store that sells musical instruments and supplies.
- Director** **Daniel Bellin, BBA, LLB**
345-1213 Daniel practises law specializing in civil litigation with the firm Erickson Larson.

NEW MEMBERS

A new feature in the CIBPA newsletters will be a New Members section. We welcome the members listed below who have joined since our last newsletter.

- | | |
|---|---|
| John Arnone - Bank of Nova Scotia | Dan P. O'Brien - Northern Ontario Marketplace |
| Brian D. Brescia -Allstate Insurance Co. | Frank Pontisso - Frank's Upholstery |
| Ernest R. Brescia -Allstate Insurance Co. | James G. Rapino - Confederation College |
| Donato Bruno - Donato's Bakery | Renato J. Rigato - Rigato Contracting |
| James Bruno - Donato's Bakery | Enzo Ruberto - Shear Heaven |
| Sergio Buonocore - Minn. of Culture, Tourism and Recreation | Frank Scarcello - Nesbitt Burns |
| Michael Comuzzi -Lakehead Motors Limited | Steven A. Scimeca - Sunlife of Canada |
| Sonny Costanzo -Costanzo Chartered Accountant | Societa Italiana Di Benevolenza "Principe Di Piemonte" -
("Da Vinci Centre") |
| Scott Kellaway - Lakehead Monument | Elisabeth R. Servello -Entrepreneur/Consultant/Writer |
| Jerry B. Kozyra -Kozyra Sanitation & Maintenance | Dominic Talarico - Dep't of National Revenue |
| Arnaldo P. Maletta - Avenor | Cosmo Veneziale - Rainbow Reality |
| Angela Maltese - KPMG Chartered Accountants | Ken Veneruz - Airlane Hotel |
| Joseph Mannella - Courtesy Auto Sales | Mike Vodvojcic - Student |
| Laura G. Mirabelli - Wildwood Superior Travel | |

The Joy of Growing Up Italian

I was well into adulthood before I realized that I was a Canadian. Of course, I had been born in Canada and had lived here all my life, but, somehow it never occurred to me that just being a citizen of Canada meant I was a Canadian. Canadians were people who ate peanut butter and jelly on mushy white bread that came out of plastic packages. Me? I was Italian.

For me... as I am sure for most second generation Italian Canadian children who grew up in the 40s or 50s, there was a definite distinction drawn between US and THEM. We were Italians. Everybody else - the Irish, Germans, Polish, Jewish - they were "MANGIA-CEKE". There was no animosity involved in that distinction, no prejudice, no hard feelings, just - well - we were sure ours was a the better way. For instance, we had a bread man, a coal and ice man, a fruit and vegetable man, a watermelon man and a fish man; we even had a man who sharpened knives and scissors who came right to our homes or at least right outside our homes. They were the many peddlers who plied the Italian neighbourhoods. We would wait for their call, their yell, their individual distinctive sound. We knew them all and they knew us. Canadians went to the stores for most of their foods - what a waste.

Truly, I pitied their loss. They never knew the pleasure of waking up every morning to find a hot crisp loaf of Italian bread waiting behind the screen door. And instead of being able to climb up on back of the peddler's truck a couple of times a week just to hitch a ride, most of my "MANGIA-CEKE" friends had to be satisfied going to the A&P. When it came to food, It always amazed me that my Canadian friends or classmates only ate turkey on Thanksgiving or Christmas. Or rather, that they ONLY ate turkey, stuffing, mashed potatoes and cranberry sauce. Now we Italians - we also ate turkey, stuffing,

mashed potatoes and cranberry sauce but - only after we had finished to antipasto, soup, lasagna, meatballs, salad and whatever else Mama thought might be appropriate for that particular holiday. This turkey was usually accompanied by a roast of some kind (just in case somebody walked in who didn't like turkey) and was followed by an assortment of fruits, nuts, pastries, cakes and of course baking, none of that store bought stuff for us. This is where you learned to eat a seven course meal between noon and 4 p.m., how to handle hot chestnuts and put tangerine wedges in red wine. I truly believe Italians live a romance with food.

Speaking of food - Sunday was truly the big day of the week! That was the day you'd wake up to the smell of garlic and onions frying in olive oil. As you laid in bed, you could hear the hiss as tomatoes were dropped into a pan. Sunday we always had gravy (the "MANGIA-CEKES" called it SAUCE) and macaroni (they called it PASTA). Sunday would not be Sunday without going to mass. Of course, you couldn't eat before mass because you had to fast before receiving communion. But, the good part was we knew when we got home we'd find hot meatballs frying, and nothing tastes better than newly fried meatballs and crisp bread dipped into a pot of gravy.

There was another difference between US and THEM.....

The previous was part one of a three part series.

Watch for parts two and three in the spring and next fall newsletters.

Thanks to Raymond Colosimo for supplying the inspirational speech.

FIFTH ANNUAL FESTA ITALIANA

This year the Italian Society of Port Arthur organized and hosted the Fifth Annual Festa Italiana, a feast that celebrates Italian culture. The Festa was held at the Italian Hall site over two days, July 30 and 31, 1995. There was plenty of music, entertainment, Ray Colosimo and John Scaffeo with their accordions, and plenty of Italian food and hospitality! Everybody that participated had a fantastic time which added to the success of the event. The Festa is an excellent means for people to get together and extend ourselves into the community.

Thank You! !

NonMembers

Bava, Bruna
Boshcoff, Ken
De Sousa, Barney
Di Biagio, Luisa & Rudolpho
Di Gregorio, Cindy
Gallo, John & Paul
Gallo, Tina & Linda & Antonietta
Hovius, Ken
Mirabelli, Anna
Rizzo, Luccio
Sharp, Carl
Vita, Domenic
Whitely, Carol & Krystal

Members

Bava, Rose
Bellin, Daniel
Colosimo, Ray
Di Gregorio, Silvio
Gallo, Mimmo
Mirabelli, Adrian, Frank & Vince
Sacchetti, Gabriella
Vetere, Sal

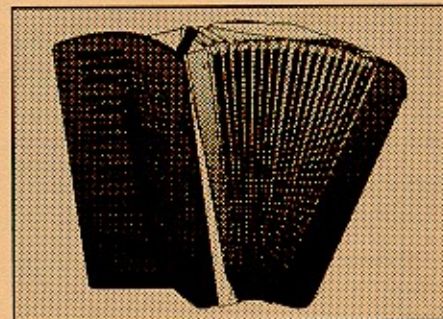
Donated Equipment and Supplies

DiGregorio, Bruno
DiGregorio, Silvio

Your CIBPA of Thunder Bay again had a food booth from which it sold a variety of great foods - sausages, salads, panini and plenty of baking. The food booth is a great means of raising funds for our Chapter's activities. There was a tremendous amount of work involved with the booth from planning, set up, cooking the food and baking, equipment set-up and maintenance, staffing the booth and set-down. Although all members and many others worked tirelessly to ensure the booth was a success, Rosa Bava deserves special mention for her hard work and significant baking talents.

IMPORTANT DATES

October 5	Fall Dinner Meeting
October 20 - 22	National Convention (Windsor, Ontario)
November/December	Bocce Tournament
January/February	Curling Bonspiel (Second Annual)
April	Spring Dinner



SPRING 1995 DINNER

Over 150 members and guests attended the April 27, 1995 Spring Dinner Meeting to listen to the guest speaker and network with one another. A great time was had by all.

Our very own James Rapino, representing the Northwest Enterprise Centre was the guest speaker. James discussed the Trade Mission to Milan, Italy. The trip is planned for October 6 to the 13, 1995 and includes a comprehensive nine session program, one of which includes a networking trip to Italy. Topics covered at the Sessions are detailed in the adjacent box.

The market has over 58 million consumers and is the 6th largest importer of Canadian exports to European Union countries. The Trade Europe program offers new opportunities for local companies who want to do business in Italy, or to use Italy as a starting point for doing international trade into other European countries. Also, Italy has a very prosperous industrial/manufacturing base that is organized into flexible manufacturing networks. These business networks will be of interest to companies in Northern Ontario looking to establish their own business network to support international growth.

We would like to thank James Rapino for speaking and the Italian Centennial Hall for the fabulous meal.



TRADE MISSION TO MILAN, ITALY

Session 1 Expanding Your market Within a Global Reach

Session 2 Organizing Your Business for Expansion

Session 3 Developing a Company Profile

Session 4 Finding the International Match

Session 5 Preparing to Do Business in the Foreign Country

Session 6 Trade Mission (Trip to Milan)

Session 7 Identifying Trade Opportunities After the Trade Mission

Session 8 Developing an Export Marketing Strategy

Session 9 Implementing an Export Marketing Strategy

**Interested? Need More Info? Call:
Tim Kerbashian at 475-6392 or
Silvio Di Gregorio at 623-1855**

DO YOU HAVE NEWS?

If you have news to share with the membership or have comments or suggestions regarding this newsletter, please contact me at 768-0202 before the next newsletter is published in March of 1996.

Frank Mirabelli
Newsletter Editor

GOLF '95

PRIZE DONORS

Andrew Coffey Gentlemen's
Apparel
Armani's Night Club
Boshcoff & Assoc. Insurance
Bruno's Contracting
CIBPA
Christie Potestio
Dave Douglas Jewellers
Erickson Larson
Fortune Financial
Hair Centre
Hair Fever Salon
Lightning Sales & Rentals Inc.
Midway Dry Cleaners
Nor-Shore Ready Mix
Nova-Pro Industrial Supply
Nucci's Bake A Deli
Rankin Equipment
Ray Williamson Developments
Robin's Donuts (Dawson Rd.)
Superior Auto Body
Thunder Bay School of Hair Design
T & T Auto Supply Ltd
Vince Mirabelli Limited
Valhalla Inn
Victoriaville Hair Design

ORGANIZERS

Mimmo Gallo
Tony Potestio

HELPERS

John Simprel
Adrian Mirabelli
Gabriella Sacchetti
Wil Tabor
Silvio Di Gregorio
Peter Niccoli
Frank Mirabelli

Thanks!

GOLF TOURNAMENT '95

On Thursday, July 27th, 1994 we had our Second Annual CIBPA Golf Tournament at Centennial Golf Course. All in all we had 71 golfers and gained a few more people on the course for dinner. Teams of four or five teed off from a shotgun start and all *followed* a simple set of rules - best ball, have fun and aim for the green. The organising committee has agreed to adopt two new rules for next years tournament....so be warned.

Tony Potestio was in charge of the event - the guy awarding the tournament prizes after dinner. We had many excellent prizes to award and greatly appreciate the generosity of the many donors.

Finally, we would like to **thank Mimmo Gallo and Tony Potestio for organizing the event** and to all those individuals who helped them. Great job guys!

We welcome your comments and suggestions for making the third Annual CIBPA Golf Tournament even better.

Member Deaths/Births/Marriages

Our condolences are extended to the family of Dante Gasparotto, a CIBPA member, who passed away recently.

Congratulations Anthony & Laurie Colosimo, son and daughter-in-law of Raymond Colosimo, on their birth of a baby girl, Madeline Grace on July 19, 1995.