

# CIBPA Update

Volume 6, Issue 1

April 10, 1998

The CIBPA is an organization made up of Canadians building business and professional networks.

Inquiries, comments or ideas can be sent c/o  
665 Hewitson St  
Thunder Bay ON  
P7B 5V5

Edited by  
Renato Pullia  
344-4248

Produced by  
Mark Piovesana  
(w) 626-5187  
(h) 577-2226

## Upcoming Activities

- Spring Dinner  
May 7, 1998  
Valhalla Inn  
6:00 PM Symposium  
7:00 PM Dinner
- Golf Tournament  
July 1998
- Festa Italiana  
August 1998
- Fall Dinner  
October 1998

## Keynote Speaker Edward (Ted) P. Land "An Evening with Colio Wines"

Recently appointed as Director of Sales, Ted Land is responsible for directing the overall sales activity at Colio Estate Wines, Ontario's fourth largest winery operation. With a sixteen-year career in the Beverage Alcohol industry, Ted has held various sales and promotions management positions with Labatt Breweries, Bacardi-Martini and Vincor International. Ted has led sales teams at the Retail, Wholesale and Foodservice levels. Ted has also established two companies, Campus Promotions and Mane Event Management, in which he has assumed roles as an agent, broker, supplier and consultant to the industry.

Colio Estate Wines is the realization of a vision held by its

founders, who in the mid-1970's recognized the viticultural and climatic parallels of Southwestern Ontario with the world's great wine-growing regions. From the original vine plantings of noble grape varieties, through the legendary finest vintage in 1981, Colio's Master Winemaker, Carlo Negri has blended his traditional European training with state-of-the-art wine making technology. The result has been the production of some of Canada's finest and most critically acclaimed wines. Since 1981, Colio Estate Wines has captured over 200 medals and certificates in national and international competitions. With these successes, Colio now ships from coast to coast within Canada and to over ten global destinations of distinction. The evening's discussion will focus on the places, the products and the people who make up Colio Estate Wines.



### In This Issue

Upcoming Events .....	1
President's Message .....	2
Members in the News .....	2
Northwest/Midwest Alliance.....	2
1998 Curling & Bocce.....	3
A Cry for Help.....	3



## President's Message by Frank Mirabelli

Welcome back. It is my sincere hope that your 1998 personal and business goals and objectives are well under way to being achieved. Your local CIBPA of Thunder Bay executive has been very active, making advances on a number of fronts, leading the way in business networking and friendships.

I am pleased to announce that Thunder Bay has been chosen to host the Canadian Italian Business and Professional Association's 1999 Conference. This conference brings together CIBPA members from across Canada for a weekend of entertainment, education, culture and fun. This is our City's opportunity to

shine, and I ask each one of you to become part of this exciting event.

We are in receipt of the CIBPA National Directory, which you will receive at this Spring Dinner. This directory includes the names, addresses and contact numbers for each member across Canada, separated by business category. This valuable asset will be updated annually with inserts mailed directly to you.

On another note, *Job Well Done* to the organizers of the 1997 Bocce Ball Tournament held at the Da Vinci Center. An afternoon of non-competitive fun was enjoyed by all participants. In the same non-competitive spirit, over 60 participants

Thunder Bay has been chosen to host the Canadian Italian Business and Professional Association's 1999 Conference!

enjoyed an afternoon of curling at the CIBPA of Thunder Bay's Fourth Annual Curling Tournament. Congratulations to all participants. The organizers deserve a special congratulations on their outstanding performance.

I am delighted to announce the speaker for our Spring Dinner will be Edward P. Land, Director of Sales, Colio Estate Wines. All paid-up members are entitled to a free dinner ticket. Invite a friend and make a night of it. Tickets are available from any board member. Finally, I wish all of you a great summer season and look forward to seeing you at the Spring Dinner.

## Members in the News

- Congratulations go to Nick Ierino who opened a frozen food company, Icco Distributors (768-7444).
- Congratulations to Frank Pullia on his new appoint-

ment as Project Manager, Northwest/Midwest Alliance and on his engagement to Nova Lawson - wedding to follow on August 15, 1998.

- Best wishes to Dan Bellin who took a position in Kitchener, Ontario.

## Northwest/Midwest Alliance by Frank Pullia, CMA

A strategic business centre is launched in Thunder Bay. Local businesses are already inquiring on how they can benefit from its services. The Northwest/Midwest Alliance is:

- a one-stop shopping resource centre for doing business in the U.S., specifically the Upper Midwest United States (export driven).
- pursuing American investments into North-

western Ontario.

- identifying opportunities for Strategic Alliances, Joint Ventures, and Licensing Agreements.

For many years now, the economy of the Upper U.S. Midwest has been booming to the point where unemployment is non-existent. Our region of Northwestern Ontario is in close proximity and has much in common in terms of geography, climate,

culture, business practices, etc. This creates an excellent opportunity for our two regions to work closely together especially in the areas of trade and investment. This initiative is intended to build on these strengths, especially the competitive advantage that the low Canadian dollar would provide to any potential exporter. It will also focus the efforts of many other economic development agencies in North-

western Ontario.

For more information on the NORTHWEST/MIDWEST ALLIANCE, you can visit our website at <http://www.city.thunderbay.on.ca/devt-bay.htm> or call Frank Pullia (Project Manager) at 807-625-3970.

## New CIBPA Members

Shirley Bayda-Clace  
Bank of Montreal  
Giuseppe Bruzzese  
Home Town Magazine  
Steven Farkas  
Bank of Nova Scotia  
Pasquale Nardi  
New York Fries  
Mathew Simeoni  
Bank of Nova Scotia  
Wayne Tocheri  
Confederation College  
Giuseppe Vallelunga  
G.V. Contracting  
Sergio Zambon  
Lac Des Iles Mines  
Ltd



## Volunteers wanted to help with the 1999 National CIBPA Convention

**1997-99**

### **Board**

#### **Frank Mirabelli**

President  
346-8056

#### **Rose Bava**

Vice-President  
768-8067

#### **Renato Pullia**

Secretary  
344-4248

#### **Sonny Costanzo**

Treasurer  
344-2080

#### **Steve Scimeca**

Membership Chair  
346-8111

#### **Mimmo Gallo**

Past President  
346-8543

#### **Silvio DiGregorio**

Director  
623-1855

#### **Daniel Bellin**

Director  
345-1213

#### **Peter Niccoli**

Director  
767-9163

#### **Tony Potestio**

Director  
344-6651

### **Can We Help A Child?** by Francesco Pedulla

I am writing to you to ask for your help for Giuseppe, a little boy who lives in Siderno, our latest Sister-City in Italy.

This summer while paying a visit to Italy, I had my heart touched when I found out about the situation of little Giuseppe, now four years old, who was born crippled, missing most of

the fingers from his hand and toes from his feet; and promised his parents that I would try to help them by asking the support of the Community of Thunder Bay.

The primary objective is to raise enough funds to bring little Giuseppe to Toronto's Sick Children's Hospital for an assessment and consequently for constructive surgery to his hands and feet.

Let's give little Giuseppe the hope that one day he will have a good reason to smile because he is not different from the other children.

Helping our little friend will mean love, friendship and spiritual togetherness among the people of the world.

Donations can be made by contacting the office of "HOME TOWN" Magazine at 346-9570.

### **Curling 1998**

Rocks flying, people sweeping, skippers yelling "hurry, hurry" - Oh! What a blast of a day it was. This year's Curling Bonspiel proved as much fun as all of the CIBPA's events are becoming well known for. A grand turnout proved yet another success, and we hope to see you all out again.

Many thanks to our sponsors:  
**Aldo Ruberto**,  
Shear Heaven and You  
**Dino Caccamo**,  
America Travel  
**Enzo Ruberto**,

Shear Heaven and You  
**Frank Mirabelli**,  
Lehndorff Tandem Mgmt  
**George Cava**,  
Molson Breweries  
**Jack Provenzano**,  
Nor-Shore Ready Mix  
**John Scaffeo**,  
Midway Cleaners  
**Ken Veneruz**,  
Airlane  
**Mario Corazza**,  
R Corazza Ltd.  
**Mark Piovesana**,  
Scotia McLeod  
**Mike Whistle**,  
T.D. Evergreen  
**Peter Niccoli**,

Lightning Sales  
**Peter Pullia**,  
VictoriaVille Hair Design  
**Piero Massel**,  
Piero's Painting  
**Ralph Cuglietta**,  
LaFarge Concrete  
**Rob Frattaroli**,  
Nova Pro  
**Silvio DiGregorio**,  
Bruno's Contracting  
**Silvio DiGregorio**,  
Valhalla Inn  
**Vello Merelaio**,  
Shaw Cable  
**Vince Mirabelli**,  
Mirabelli Group

### **Bocce Tournament**

Bocce, the equivalent of throwing rocks at a target to see who can get the rocks the closest, has become a favoured past-time and sport of the CIBPA's fall events. This year marked another successful event of as much fun and excitement 'throwing rocks' can have. A thank you goes out to all the sponsors, and we hope to see

you all there again next year.

Sponsors: Merci!  
**Dan Bellin**,  
Erickson & Partners  
**Edward Meijer**,  
Valhalla Inn  
**John Scaffeo**,  
Midway Cleaners  
**Mike Whistle**,  
T.D. Evergreen  
**Peter Niccoli**,

Lightning Sales & Rental  
**Ralph St. Pierre**,  
Mama Alfa's Pizzeria  
**Rene Larson**,  
Rene Larson Law Office  
**Sheryl Brady**,  
Hair Fever Salon  
**Silvio DiGregorio**,  
Bruno's Contracting  
**Steve Scimeca**,  
Wildwood Superior Travel  
**Troy Labarge**,  
Club Nautilus



Canadian Italian Business and Professional Association of Thunder Bay

## Spring Dinner Meeting

Thursday, May 7, 1998

### *"An Evening with Colio Wines"*

Guest Speaker

**Edward (Ted) P. Land**

*Director of Sales  
Colio Estate Wines*

**Valhalla Inn Ballroom**

#### Time Table

6:00 PM Reception, Networking Hour  
(Cash Bar)  
7:00 PM Dinner  
8:45 PM Address by Guest Speaker

#### Admission

Members - No Charge  
Non-members \$35.00

#### Reservations

Tables of 8 can be purchased & reserved in advance

#### R.S.V.P.

Silvio Di Gregorio 623-1855 Fax: 623-0360  
Frank Mirabelli 346-8056 Fax: 346-8064

**Contact Any Board Member  
for Tickets**

## WANTED!

1999 National Convention Committee  
Volunteers

- ♦ help needed in all areas
- ♦ contact any Board member
- ♦ let's work together to make this an unforgettable convention

## Membership Privileges

- Two Dinners (Fall and Spring), free of charge
- National Membership Directory Binder
- Annual National Membership Directory Insert
- Newsletters from National Federation of CIBPA
- Newsletters from CIBPA of Thunder Bay
- Invitations to events/activities

## Fees

New Member Fee ..... \$100.00  
Member Renewal ..... \$75.00  
New Student Member Fee ..... \$62.50  
Student Member Renewal ..... \$37.50

Advertising: \$25 for this ad size  
Call Renato @ 344-4248